

# YEAR OF CHANGE

LOOKING TO THE FUTURE AND FURTHER



نتمنى لكم درباً مليئاً بالإيجابية والنجاح..كل عام وأنتم بخير  
Wishing you a positive path to success and Happy New Year.

logisticsfurther

## CONTACT

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## IN MEMORY



Almajdouie Logistics has marked many important milestones over the years. One of our proudest achievements is the on-time transportation of oversized pipes to an early Aramco work site

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## CEO NOTE

### A New Year of Opportunities

**With 2017 behind us, it is time to focus on the wealth of new opportunities 2018 brings. We start this year with a positive attitude and look forward to targeting new industry sectors, launching new services and, most importantly, growing our footprint with existing customers.**

Almajdouie Logistics remains committed to strengthening and expanding the relationships we've built with our valued clients. We appreciate the trust they place in us to take care of their logistics requirements and look forward to finding new and innovative ways to meet and exceed their expectations in 2018 and beyond.

I'd like to express my gratitude for the dedication of every member of the Almajdouie Logistics family. Your tireless efforts, commitment to our shared vision, and hard work have made it possible to realise our dream of being one of the leading organisations in the region.

Last year presented many challenges, which we overcame through hard work and perseverance. I'm certain we can meet our 2018 goals and be ready for any challenges ahead by working even harder as a team to further improve the quality of our services.

We marked many achievements and milestones in 2017. Some of the highlights include signing an expansion plan agreement with Sinotrans for SMME, establishing an automotive logistics business by joining hands with GEFCO, and partnering with ATA Freight to develop our freight forwarding business in MENA, USA, Mexico, India, and China.

We also won our major transportation contract out of KSA by delivering Borouge products to GCC countries out of Abu Dhabi, invested in new warehouses in Dammam, Jeddah, and Riyadh, built a multi-model inland container depot/freight station, and celebrated 10 million safe man-hours with MDR in all its operated projects.

Furthermore, we received numerous prestigious international awards from MEED, Frost & Sullivan, and SCATA, and ranked highly in power lists by ITP Publishing and BNC Publishing. These achievements are a true testament to the diversity of our services and the unity of our team, which has continued to meet our short and long-term objectives.

The logistics industry is evolving rapidly and Almajdouie Logistics is adapting to these changes and acting ahead of them. To meet our vision of being the region's most trusted partner, we will continue to foster the valued relationships we have with our clients and suppliers.

We are especially proud to be part of Saudi Arabia's fantastic ongoing transformation and look forward to playing an important role in the National Transformation Programme 2020 and Vision 2030 logistics landscape.

Thank you very much, again. This year, let's work hand in hand to achieve our goals and celebrate even greater success for Almajdouie Logistics.



## Almajdouie Logistics

### CEO Ranked 8th Regionally

**Almajdouie Logistics CEO, Baheej Al Biqawi, has been ranked 8th in BNC Publishing's list of Top 25 CEOs in the Middle East for 2017. The list features the region's most influential executives from the logistics sector who have played an important role in the growth and success of logistics activities throughout the region.**

Commenting on the achievement, Al Biqawi said: "I would like to thank our team, clients, and suppliers for their invaluable cooperation and immense efforts, without which we would not have received this recognition. Thanks to the professionalism of our employees and their dedication to exceeding customers' expectations, we have successfully grown our presence across the region and consolidated our leadership position, which we plan to sustain as we move forward."

The Middle East's logistics industry continues to grow substantially, despite challenging market conditions in the region. Innovative business models involving free zones, transportation and freight links, and a modern approach to investing are just some of the factors shaping the industry. This ranking reflects Almajdouie Logistics' commitment to adapting to these changes and acting ahead of them.

The Logistics News Middle East ranking is the latest in a long list of accolades for the company in 2017. Other notable achievements include the '2017 Domestic Logistics Service Provider of the Year, KSA' award from Frost & Sullivan; 'Supplier of the Year' in the GCC-wide and national category at the MEED Quality Awards for Projects; and 'Bespoke Logistic Project of the Year' at the Logistics Middle East Awards.

Almajdouie Logistics operates one of the largest fleets in the Middle East, including more than 7,000 units, and manages various facilities exceeding 2 million sqm of terminals and warehousing capabilities, all piloted using a centralised shared service based out of Dammam in Saudi Arabia. Operations are supported by regional offices in the UAE, Bahrain, Kuwait, Oman, South Korea, and Japan.





## The Future of Road Transport

**The Road Transport Industry in the Middle East must overcome a number of challenges in order to catch up with international standards and best practices. The general state of trucks is poor, driver qualifications are questionable, and many operators fail to invest in their assets, employee training, or fleet maintenance. Until legislation is adhered to and enforced, the industry cannot be expected to mature.**

Implementing standardised driver qualifications would vastly improve the Road Transport Industry in the region. IRU is a good benchmark based on the size of the market they influence. Of course, the Middle East market is a long way behind Europe in terms of driver qualifications, so while the principals are valid, the level of the programme needs to be adjusted to local market conditions initially, with the view to extend the qualification over time.

As a leading road transport service provider in the GCC, Almajdouie Logistics already invests heavily in on the job training programmes to help drivers understand the importance of cargo care, customer interaction, and safety in the workplace and on the road. We not only do this because it differentiates us from others, we do it because it is the right thing to do.

Although technological advances are being made on a daily basis, some operators in the Middle East have not adopted basic existing technology like track and trace with real time cargo visibility. This highlights critical data like cold chain integrity and is used as much for location management and cargo care as it is for driver performance and asset utilisation.

Almajdouie Logistics follows all the major trends in transport and truck development to determine where we see ourselves in the future. We have adopted a lot of technology but do not consider ourselves ahead of the game when it comes to the possibility of digitisation, so this remains an area of interest and investment for us.

As we move into 2018, technology looks set to continue playing a significant role in road transportation. Despite being in the developmental stages, innovations like driverless trucks, and platooning are on the horizon and have the potential to be game changers alongside eco-friendly electric trucks. These are all areas Almajdouie Logistics is watching with great interest.

Another area shaping the future of road transportation globally is road bans, which play a part in trying to reduce the impact of heavy vehicles within city limits during peak periods. While this serves a purpose, it limits the free movement of goods; so improved road infrastructure, public transport development, and rail are alternative options worth exploring.

The onset of digitisation is leading to a more efficient use of the roads, but this is a journey that takes time. In the interim, logistics companies need to decentralise from city centres to the outskirts where they can provide inner city distribution via smaller vehicles that are more manoeuvrable.

These are just some of the developments and trends that will change the face of logistics in the future as everyone is looking for that next big disruptor. We need to adapt to these changes and understand where we fit in to determine the role road transportation will play in the future of the logistics industry.



**Middle East Logistics Institute (MELI) played a key role as scientific partner at the recent Saudi Supply Chain Conference 2017. The event, which featured a number of panels and forums, highlighted some of the most pressing challenges currently facing supply chain management professionals in the Kingdom.**

Held in Riyadh under the patronage of his Excellency Dr. Nabil Mohammed Al Amoudi, Minister of Transport, the conference also proved an ideal platform to discuss the fundamental importance of the transportation and logistics in the Kingdom's Vision 2030.

MELI - part of Almajdouie Group - is one of the leading academic institutes in the region. It provides specialised training programmes and certifications for young professionals, practitioners, managers, and executives working in logistics and supply chain management.

The 'learning by doing' approach is one of the institute's main pillars and is applied in all of its programmes. This assures that graduates are equipped with the relevant knowledge to proactively contribute to the success of their organisations. In line with this, a number of MELI students attended the conference. They were able to interact with some from the leading players in the industry, learn about the latest supply chain practices and trends, and hear individual and cross-industry case studies that inspired them to develop their skills.

Some of the key topics included: Inventory Management, Supplier Management, Safety And Quality Maintenance, Risk Mitigation, Best International Practices, Decreasing Product Cycle Time, Improving The Quality And Timeliness Of Operations, Cash Flow, and The Importance Of High-Quality Customer Service.

## MELI Plays Crucial Role at Conference

MELI Board Member, Rudy Sadi, gave a presentation on 'How to Establish Innovation in Supply Chain'. In it, he discussed implementing new ideas, creating dynamic products, and improving existing services. He also shared examples of leading companies that have utilised efficient business systems to drive innovation. Furthermore, he took part in a panel discussion with other prominent supply chain professionals.

A MELI spokesperson said: "We are proud to be part of conferences such as this. The exceptionally well-attended event not only provided an invaluable learning opportunity for our students, it also served as a fantastic platform to share best industry practices and discuss a number of important topics that are shaping the industry today. We look forward to reaching even greater heights and covering other important topics at the next conference."

The event also shed light on the Women in Logistics and Transport initiative. The initiative, which comes under the umbrella of the Chartered Institute of Logistics and Transport, aims to promote our industry to females and encourages their career development. Gender and cultural diversity not only creates a richer talent pool, which is essential for the success of any company, it sparks creativity and innovation. MELI prides itself on expanding its expertise through partnerships with some of the world's best logistics and educational providers. This enables the institute to provide students with a wider variety of relevant educational and training programmes.

One such partnership is with R&G Global Consultants - expert facilitators who are trained to help clients accomplish clarity, accuracy, and speed in their business processes. This has enabled the institute to become the first in the Kingdom to offer a training and consulting programme in Lean Six Sigma for the Supply Chain Industry.







Almajdouie De Rijke Ltd Co.

# MDR and Sadara Celebrate Safety Milestone

Almajdouie De Rijke Limited (MDR) and Sadara recently celebrated a major safety achievement, with MDR reaching 10 million safe man-hours (operating without any lost time injuries) in all its operated projects. This includes over 2.6 million safe man-hours at the MDR-operated Sadara Packaging Centre since September 2012.

Walid Zabeery, Sadara Vice President of Business and Services, said: "This is an outstanding achievement that was only made possible through the collective efforts, commitment and teamwork of everyone involved, keeping safety as our top priority. We have come a long way in the last five years, and this achievement is something that Sadara and MDR can both be proud of."

When Sadara Chemical Company outsourced its Packaging Centre activity for solid and liquid petrochemical handling to Almajdouie De Rijke Logistics (MDR) both companies knew it would be a huge undertaking. The Sadara chemical complex is the largest chemical facility ever built in a single phase, and a project of its size and scope requires enormous collaborative efforts.

Baheej Al Biqawi, CEO Almajdouie Logistics, thanked Sadara and the MDR team for their proactive efforts and hailed the achievement. Almajdouie Logistics is committed to safety and shares best practices throughout the supply chain to provide employees and stakeholders with an incident free work environment.



Steiner said: "Success is about taking personal ownership and the diligence of the workers who follow the procedures in place. MDR has been working as a team from day one to drive safety to its highest level. We have achieved excellent results, not only at the Packaging Centre level, but also on a site level. No injuries have been reported since the start of operations, the implementation goals for EH&S have been achieved 100%, and MDR has registered the highest contractor achievements on site in terms of compliance with our internal EH&S system."

Almajdouie Logistics, in line with its continuous efforts to improve and maintain high safety standards, successfully conducted four Sustainability & Quality Assessments (Gulf SQAS) from 2015 to 2017 at the company's main sites in Jeddah - Tusdeer terminal, Yanbu and Jubail - transport terminals, and at Sadara.

Additionally, Almajdouie Logistics' Eastern and Western region SHEQ Management Team recently conducted, in cooperation with the Transportation Department, safety awareness campaigns on important topics such as Incident Prevention, Compliance with International Standards and New Legal Requirements. The team's main objectives were to encourage employees to report near misses and unsafe conditions, and to voice recommendations for improvements. MDR celebrated the safety achievement at all of its project sites in the Eastern and Western regions.

In the Eastern region, a special get together was held at Sadara's VIP tent. James Steiner - Sadara Supply Chain Director, Rudy Sadi - MDR General Manager, Taher Al Bader - MDR Eastern Operation Manager and Bart Darcis - General Project Manager, gave speeches thanking the employees for their hard work and highlighted the magnitude of this accomplishment.





# HOUSEKEEPING

## Inaugural Housekeeping Campaign



Safety culture is deeply ingrained in everything we do at Almajdouie Logistics and we always look for new ways to highlight its importance to our employees. As such, we recently conducted our first Housekeeping Campaign at our facilities in Yanbu, Jeddah, Jubail and Dammam.

While it may seem mundane, housekeeping is key to workplace safety. With a well-designed programme involving all employees, inspection, and compliance, we will set the stage for an accident-free, low-risk workplace.

As such, protocols and practices covered in the programme will be applied on a daily basis. Quality Superintendent, Osama Mohamed Abu Shriea, said: "We are looking forward to the same level of commitment during our future events and hope for further participation to sustain the practice.

**"We are all accountable for our own safety and the safety of others. By taking simple steps such as cleaning before leaving the office and reporting any potential hazards, we can work towards our shared vision of creating a Zero Harm work environment."**

Jubail Terminal Manager, Khaled Abdo Gawish, said: "A safe working environment not only lowers the risk of accidents and injury, it improves productivity, morale, and operational efficiency. The main purpose of the campaign is to highlight our commitment to the safety of our people, assets, and properties of our clients.

"All our employees represent the company in front of clients so making the right impression is vital. Having a safe and tidy work area is just one way to reflect the high standards Almajdouie logistics is known for."

Housekeeping requires paying attention to important details such as the layout of the whole workplace, aisle marking, properly organised storage facilities, and preventive maintenance.

Yanbu Terminal Manager, Syed Aqueel, said: "Heavy equipment is the backbone of our organisation so it needs to be properly used and maintained. We encourage all employees to report any clutter around work areas and any misuse of property or equipment."

Housekeeping is not just about cleanliness. It includes keeping work areas neat and orderly; ensuring halls and floors are free of slip and trip hazards; and removing waste materials such as paper, cardboard, and other fire hazards.

Adapting to new procedures can sometimes be challenging, but through teamwork, vigilance, and practice, good housekeeping can become a habit for all of us.

# MDR PACKAGING

## New Container Shipment Record

**Almajdouie De Rijke Limited (MDR) and Sadara set a new container shipment record, with more than 7,860 containers dispatched safely from the Packaging Centre's MDR-operated Truck Inspection Dispatch (TID) Area in September.**

The TID is one of the busiest areas on-site and plays a crucial role in the last quality check before products leave Sadara. Every single mode of transport (MOT) passes through this area before entering or exiting the site.

Before loading, dispatchers check empty MOTs for any deviation and register them using an integrated IT system. The same checks take place when the loaded containers, trucks, or ISO-tanks leave the site for delivery to end customers.

**Bart Darcis, MDR Project Manager at Sadara, said: "We are very proud to set this record with all affiliates of the Sadara site logistics and that we achieved it in a safe and timely manner. With the partnership, professionalism, and commitment we have established, I am sure we will keep succeeding in the future and this is the first of many milestones to come."**



The multifaceted container shipment dispatch process requires immense collaborative effort from various departments.

First, customer service obtains all the orders from Sadara customers around the world. Planning and scheduling then make reservations on various shipping lines to ensure there will be sufficient MOT available and reserved to deliver the products.



Site logistics receive the planning from customer service and start collecting the empty MOT 10 days in advance to make sure the Packaging Centre has enough time to load the containers and prepare all necessary documents for the shipments. Finally, once shipments are completed, Globe makes sure they're delivered on time to the shipping lines or directly to the end customer.

All 26 of Sadara's plants are now online and producing, which led to the increase in container shipments. Solid Handling Operations Superintendent, Amgd AlHuzli, said: "Moments like these motivate us to keep up the hard work and momentum, especially now that we are up and running with all plants - solids and liquids.

"I would like to thank MDR, Globe, customer service, logistics services, scheduling & planning, and the Packaging Centre teams for their efforts. Please keep up the great teamwork and maintain this amazing work environment."

Supply Chain Director, Jim Steiner, hailed the achievement and congratulated those involved, saying the company is now laying the groundwork for a successful creditors reliability test in site logistics.



Expansion  
Plans Underway



**Almajdouie Logistics CEO, Baheej Al Biqawi and Yu Jianmin, Vice President of Sinotrans Limited, recently signed an agreement outlining expansion plans for our joint venture partnership in the Middle East.**

Almajdouie Logistics has two joint ventures with Sinotrans Limited - Sinotrans Almajdouie Middle East (SMME), located in Saudi Arabia, and Maxx Logistics, which is based in Dubai's Jebel Ali Free Zone.

Maxx Logistics has acquired Sinotrans Gulf in the UAE. The acquisition enables the company to now trade both within the Free Zone and the UAE open market. It will provide added capacity in terms of freight forwarding expertise as well as customs clearance and brokerage services.

In line with the agreement, Maxx Logistics will be absorbed into SMME. Following the rebrand, SMME will expand its presence within the GCC market and the Levant this year.

Hu Song, nominated by both parties, has been named as General Manager of the new SMME Group and all country managers will report to him.



GEFCO and Almajdouie Logistics Partnering  
on Automotive Logistics in KSA



**Almajdouie Logistics is partnering with GEFCO, the leader in Europe for finished vehicle logistics (FVL), to provide automotive logistics services for Almajdouie Motors.**

Established in 1949 to meet the logistics challenges of the automotive industry, GEFCO provides supply chain management on a global scale. It is the partner of choice for leading manufacturers and caters to sectors as diverse as automotive, FMCG & retail, electronics, aerospace, industry, health, and heavy equipment.

A pioneer in its industry for over 50 years, Almajdouie Logistics is a leading integrated end-to-end logistics provider in the Middle East.

With its footprint across the MENA region, we continue our legacy of building business relationships based on trust and reliability. This collaboration will add to our expertise, expand our FVL know-how, and open up new business opportunities for both companies across the GCC and beyond.

By combining Almajdouie's regional infrastructure with GEFCO's international network and global customer base, there is potential to develop other areas, including overseas and overland transportation, and warehousing.

Almajdouie is proud to collaborate with such a reputed company and believes that by working together we can reach even greater heights.



# FURTHER INFORMED

## ATA Freight Group Meeting



Top management from Almajdouie Logistics and ATA Freight Group met at Almajdouie's Head Office in Dammam to discuss the development of our Freight Forwarding business.

ATA Freight Group's Chairman and CEO, Jengis Oguzhan, and Global Network Director, Hasan Bakkal were greeted by a delegation from Almajdouie Logistics. During the meeting they outlined plans for freight forwarding and project logistics operations, covering the US, Mexico, Turkey, India, and China.

## New Regulations

In line with new regulations issued by the Kingdom of Saudi Arabia's Ministry of General Authority of Zakat and Tax, Value Added Tax (VAT) will be applied to all of Almajdouie Logistics' services from January 1st, 2018. For more information, please visit <https://vat.gov.sa/en>.

## Best Logistics Vendor Award Honour



Almajdouie Logistics COO, Brent Melvin, receives the award from Hitachi Vice President, Hiroyuki Ugawa

Almajdouie Logistics was named 'Best Vendor' during a recent awards ceremony by Hitachi in Japan. Receiving the award from our valued client is a great honour and it inspires us to find new and innovative ways to exceed our customers expectations.



## GROUP UPDATE

### Sheikh Ali Almajdouie Inaugurates Tashrefat Lounge

Sheikh Ali Almajdouie and King Fahad Airport (KFIA) Director General, Turki Bin Abdullah Aljawini, recently inaugurated the new Tashrefat Lounge at KFIA.

The membership lounge is the first of its kind in the Kingdom and caters to domestic and international passengers who want to experience complete luxury. It offers free drinks and boasts a well-equipped business centre where busy executives can utilise free Wi-Fi.

Furthermore, members can make the most of a variety of other services including, interpreters, translation work, limousine hire, and international driving license assistance. In addition to the creature comforts, lounge members are also offered support with arrival and departure procedures.



## Event Update

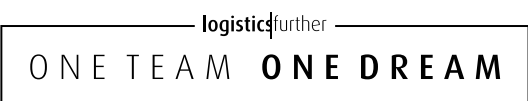
### Leaders in Logistics Summit

Almajdouie Logistics sponsored the eighth annual Leaders in Logistics Summit, which was held on November 8, 2017, in Dubai, UAE. The region's foremost logistics and supply chain experts gathered at this event to discuss best practices and explore potential channels of collaboration. Such summits help us consolidate our connections with customers and peers, and demonstrate our continuous dedication to the logistics industry.





# WELCOME ON BOARD



**Fadi Jayyousi,**  
Strategy Manager

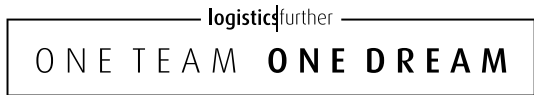
Fadi has joined Almajdouie Logistics team as a Strategy Manager. He will handle growth and innovation related matters by providing support and guidance to all divisions to help achieve the company's set strategic objectives and goals. He will also evaluate, as instructed by top management, new business and investment opportunities.

Utilising his background in quality assurance and training, he has worked with multiple companies over the last 18 years, such as Saudi Aramco, DHL, and TUV. His career has spanned several different areas such as Oil & Gas, supply chain, and consultancy.

He is a qualified engineer and holds a degree from Applied Science University, Amman, Jordan. Furthermore, he is a certified lead auditor (IRCA) and training management consultant (ISO 10015).

Although all employees work towards creating a successful business, the core responsibility of a Strategy Manager is to make this goal a reality.

Fadi describes himself as a people oriented person, who recognises the value of teamwork. He looks forward to feeling like part of the Almajdouie Logistics family.



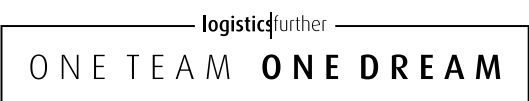
**Hafiz Zeeshan Ali,**  
Transportation Manager  
Western Region

With 15 years of International and Middle East experience in the transport, logistics, warehousing, and supply chain industry, Hafiz brings an extensive skill set to Almajdouie Logistics. He has a wealth of experience in 3PL, 4PL, end-to-end logistics management, demand planning & forecasting (S&OP/MRP), Warehousing & Retail distribution, project management, management reporting (MIS), P&L Costing/ Budgeting, and customer services management.

Hafiz began his career in the transportation industry in 2002 for a company in Dubai, working in operation handling, customs clearance, and cross-border transport operations (GCC/NGCC) throughout the U.A.E. From there he took on the role of Logistics & Operations Manager, where he managed and handled the company's complete UAE, GCC/International operations, including sea (FCL/LCL/RORO/ B.B/Heavy Cargo), air, heavy transportation, shipping & freight, warehousing, and project cargo.

He later moved into the FMCG sector and took the role of Logistics and Supply Chain Manager for one of the biggest production units in the UAE. After a brief stint, he became National Logistics and Warehouse Manager for an international company, handling KSA operations for 15 warehouses and fleet of 500+ vehicles.

Hafiz hopes to utilise his extensive skills to add value to Almajdouie Logistics and the Group as a whole. He believes that he can adapt and implement the latest market trends and techniques to maximise profitability and motivate his team to achieve results that exceed customers' expectations.



**Issam Al Rabi,**  
Financial Controller  
for Joint Ventures

Issam is a welcome addition to the company and brings 17 years experience in accounting and finance. Prior to joining Almajdouie Logistics, he spent nine years as corporate financial controller for North Africa at National Oilwell Varco in Saudi Arabia, six years as a senior accountant at Mohammad Abdel Rahman Al Bahar in Abu Dhabi, and two years as a junior accountant at Jordan Tanning Company in Jordan.

In his role as Financial Controller for Joint Ventures, he will analyse financial indicators and provide Operations with all the information required to support management decisions. He will also ensure the company, and its entities', working capital investment funding needs are identified and anticipated.

Furthermore, he will analyse business processes and make sure key internal controls are effective and documented. Another aspect of his role is to design, prepare, and update key indicators and reports on the effectiveness of these processes.

Issam's goal is to utilise his vast experience in order to help the company face any challenges ahead.



**Engr. Khaled Ahmed Al-Anazi,**  
Business Development  
Manager Heavy Lift

Khaled joined the company in December 2017 to grow its business success by applying effective and efficient strategies.

He brings a wealth of business development experience to Almajdouie Logistics. In his new role in the Heavy Lift unit, he will be responsible for business planning & strategy, as well as a valuable contributor in the areas of operations and marketing.

Khaled is a qualified engineer with 18 years' experience in the fields of operations, manufacturing, maintenance, project management, planning & execution, tendering & contracting, technical marketing, technical services & support, and supply chain & procurement.

Utilising his extensive leadership and operational background, he aims to apply a number of strategies to strengthen the team bond, enhance customer satisfaction and improve organisational aspects of the business.

His goal is to apply accountable performance measures and Key Performance Indicators (KPIs), create a more effective operational process, and improve overall organisational structure. With an emphasis on teamwork and communication, he believes he can reach set targets and achieve tangible success.

Khaled holds a BSc in Mechanical Engineering from King Fahd University of Petroleum & Minerals and is currently working on his MBA.



## Team Building Event



Almajdouie Logistics recently organised team-building events in Dammam, Yanbu, Jeddah, and Rabigh, Saudi Arabia. A number of employees took part, including top management, first line managers, and other staff.

Aimed at increasing positive communication, raising morale, and empowering team members, the half-day functions featured a number of sports, games, and other fun activities.

Employees had the chance to get to know each other outside of the usual work environment and bonded while performing enjoyable, out-of-the-ordinary tasks. The events ended with delicious dinners, which were enjoyed by all.

## Meet One Of Us



**Name:** Mohammed Salem Saeed Al Kethiri

**Nationality:** Saudi

**Job Title:** Terminal Operation Supervisor

**Team Member Since:** 2018

Mohammed has worked with Almajdouie Logistics for 14 years and says the team feels like one big family. He began his career with the company as a dispatcher and has worked his way up the ranks to become a Terminal Operation Supervisor.

"I'm incredibly proud to work for Almajdouie Logistics, it's a stable company and I'm happy to be part of the team. All of my colleagues, including top management, have been very supportive and helpful.

"One of the things I appreciate most is having the opportunity to develop my skills through a wide range of training courses. I've been with the organisation for many years and have enjoyed each and every moment of it."

## safe always

### Housekeeping Tips



Keep work area tidy



Remove clutter



Clean up any spills



Keep aisles and exits clear



Dispose of waste

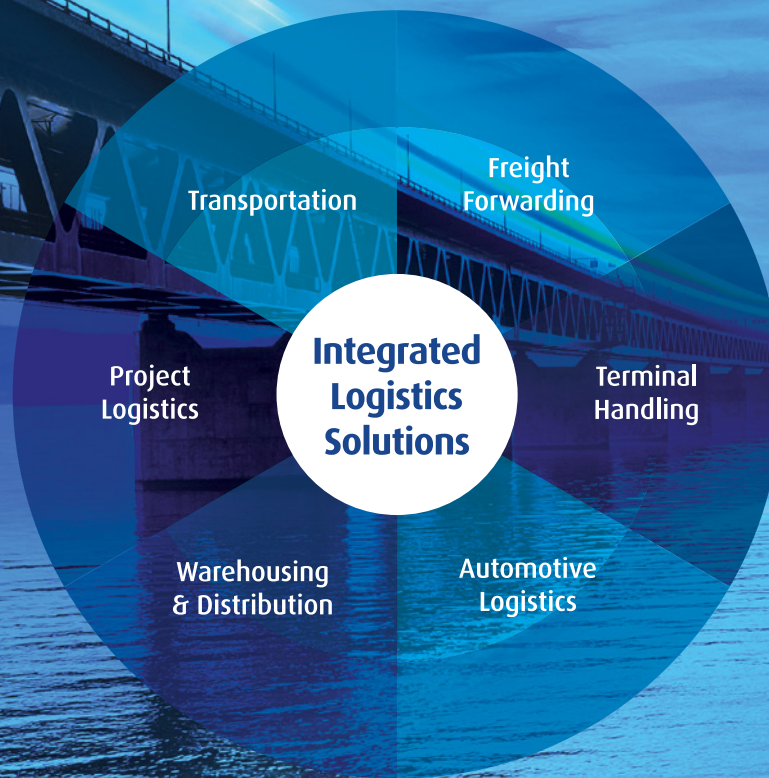


Replace damage flooring



logisticsfurther

المجدوعي  
Almajdouie



## Explore our award-winning solutions

For over five decades, Almajdouie Logistics has been providing end-to-end bespoke solutions to the major industries operating in our region. Through one of the largest fleets and facilities in GCC, supported by over 4,000 dedicated team members, and a global network, we provide our customers with an innovative, flexible and reliable service to support their businesses.

Together, we reach new heights in logistics.



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FROST & SULLIVAN

Domestic Logistics  
Service Provider of the Year KSA 2017



**QUALITY  
AWARDS FOR  
PROJECTS**

GCC Supplier Of The Year 2017  
KSA Supplier Of The Year 2017